



Even the best coaxial connector won't work right unless it is correctly assembled to the cable. Since we make the connectors, we have the knowledge and the ability to do the job right.

If you make your own cable assemblies, here's what you have to do:

- Determine what you'll need to do the job, accounting for scrap rates.
- Buy and stock connectors, cable, markers and shrink tubing.
- Develop a training system for your assemblers.
- Develop and maintain the assembly tooling and test equipment.
- Scrap parts damaged during assembly as well as complete assemblies that don't meet specifications.
- Juggle your production schedule to make sure the right assemblies are ready for installation at the right time.

If you buy complete assemblies from us, here's what you have to do:

- Install the assemblies in your equipment.

The following pages show a number of suggestions for minimizing your cost of cable assemblies. Send us your drawings and we'll show you how to get the assemblies you need, when you need them, without frustration.